

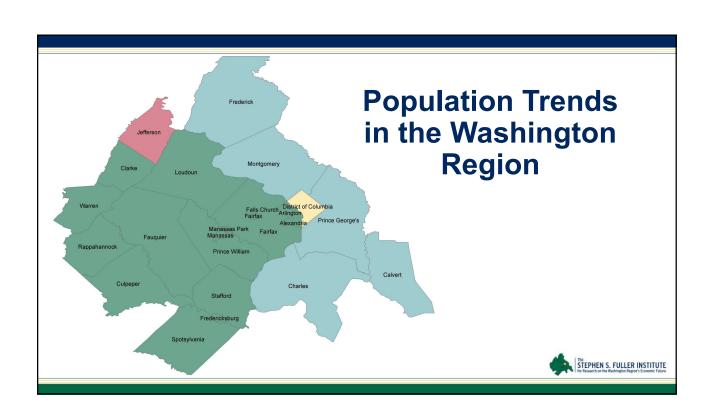
#### IREM 2018 Industry Forecast & Trade Show

### The Washington Region's Demographics and Economy: Current Trends and Outlook

Jeannette Chapman
Deputy Director and Senior Research Associate
Stephen S. Fuller Institute
Schar School of Policy and Government
George Mason University

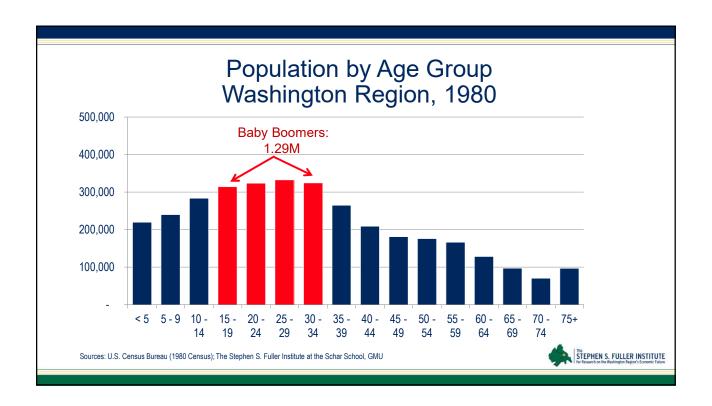


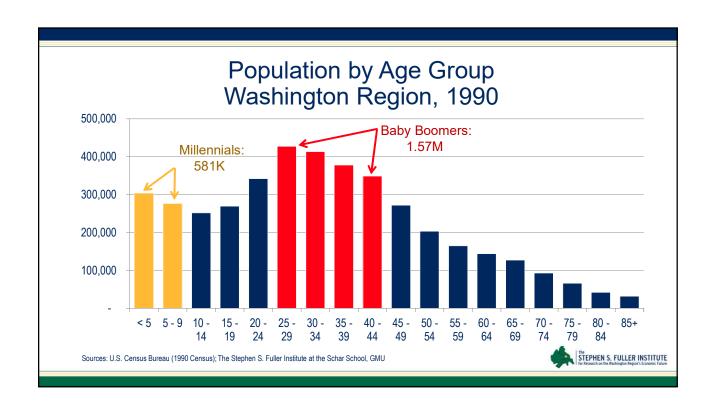
#### February 1, 2018

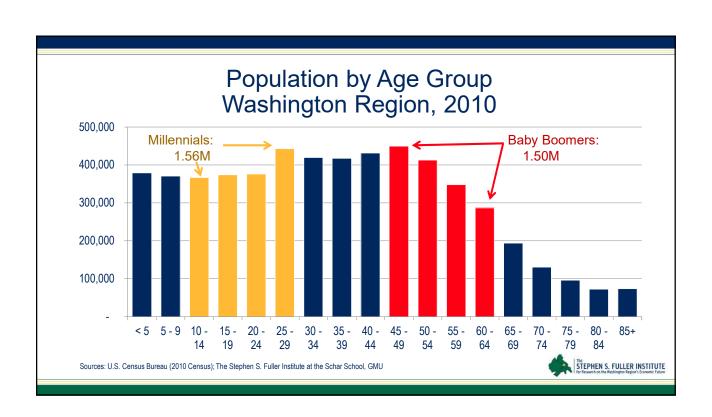


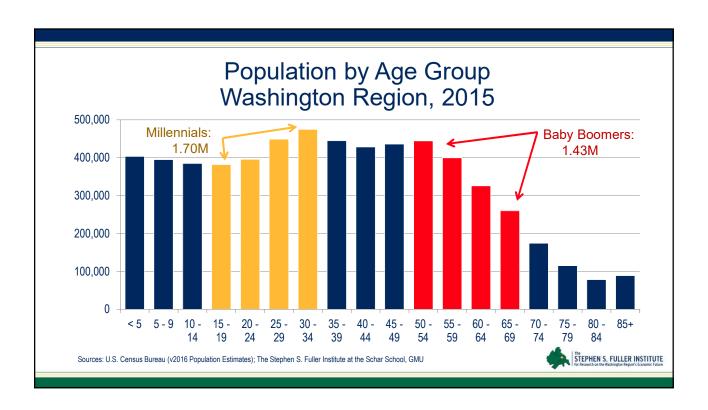
1. The Washington Region is Aging.





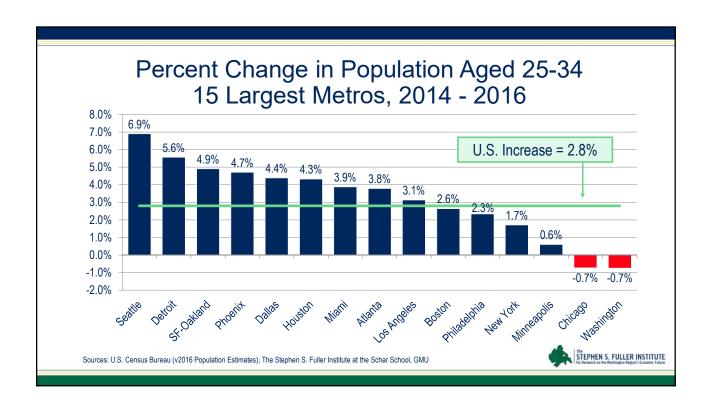


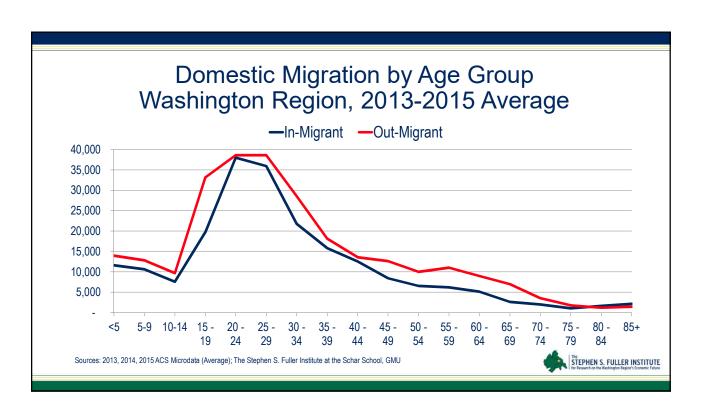




## 2. The Region Attracted Millennials But May Not Be Able to Keep Them.

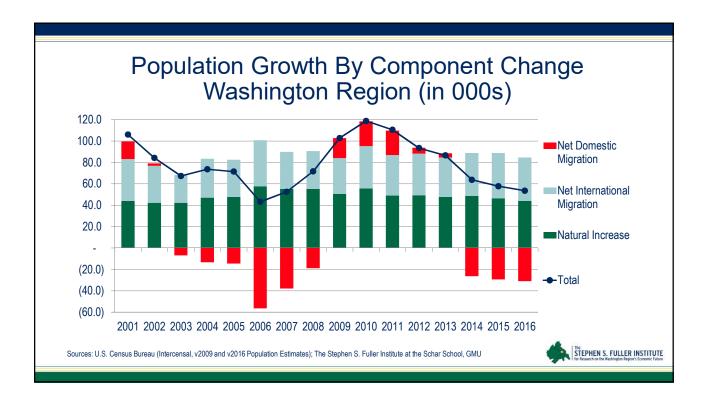


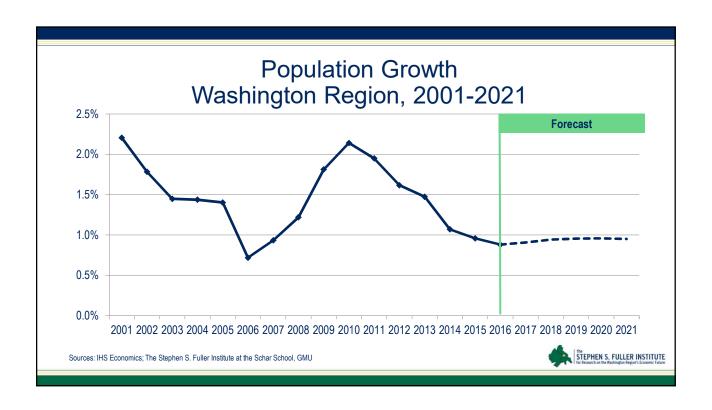


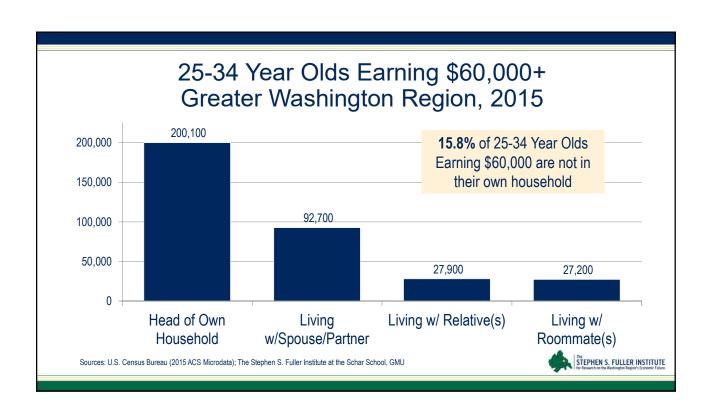


3. Population Growth is Slowing.







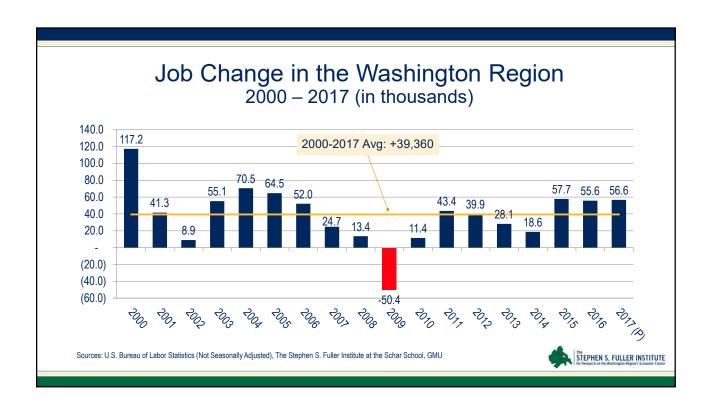


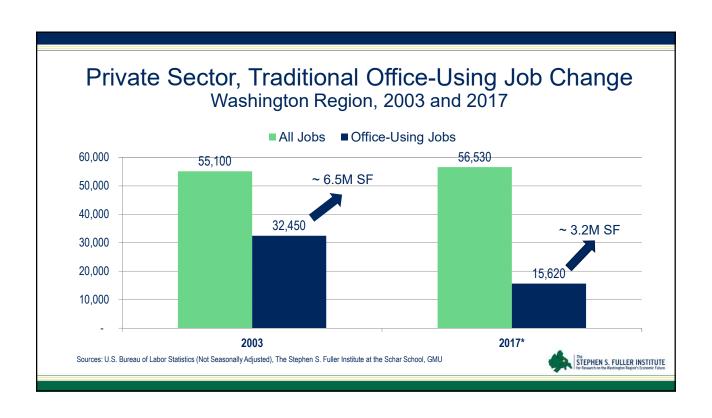
# **Economic Trends** in the Washington Region

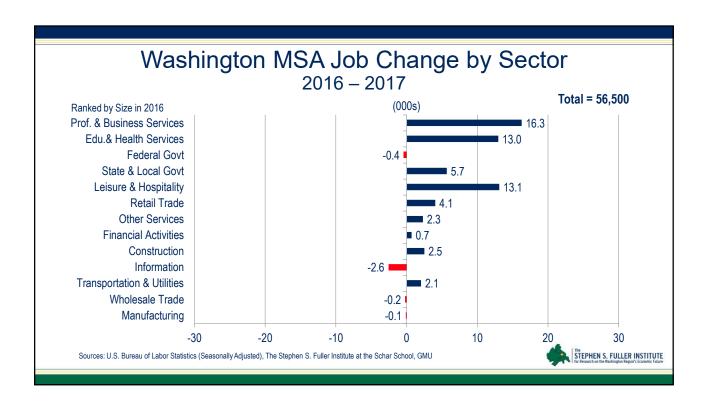


1. Strong Job Growth Characterized by Weak Office-Using, High-Value Job Growth



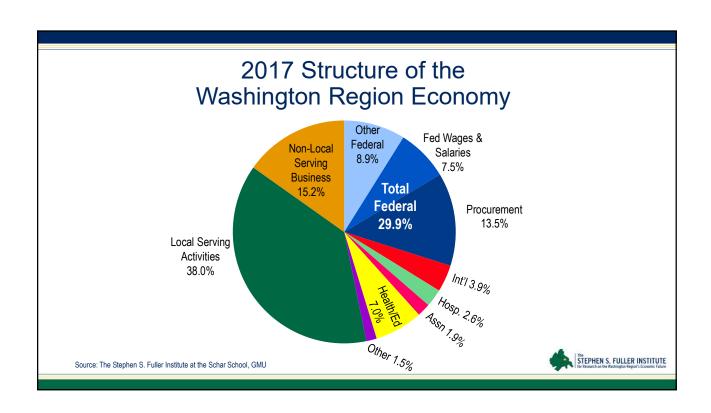


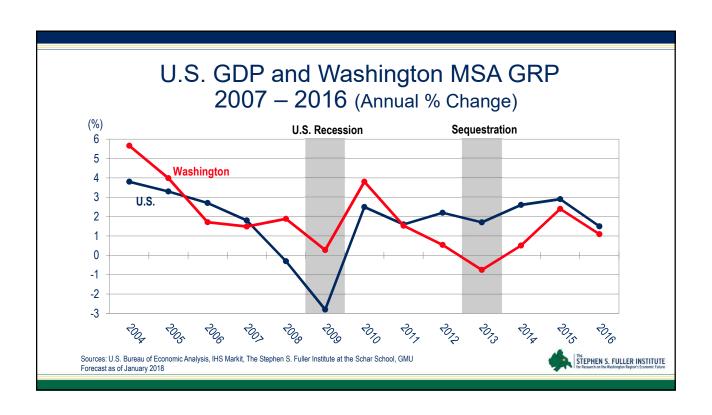


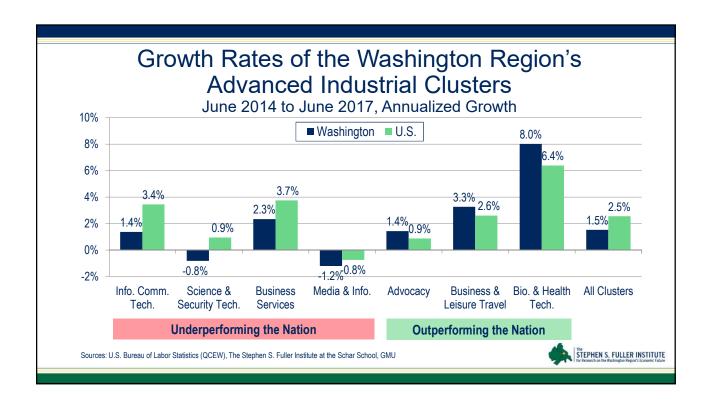


2. The Washington Region Remains Overly Dependent on the Federal Government.



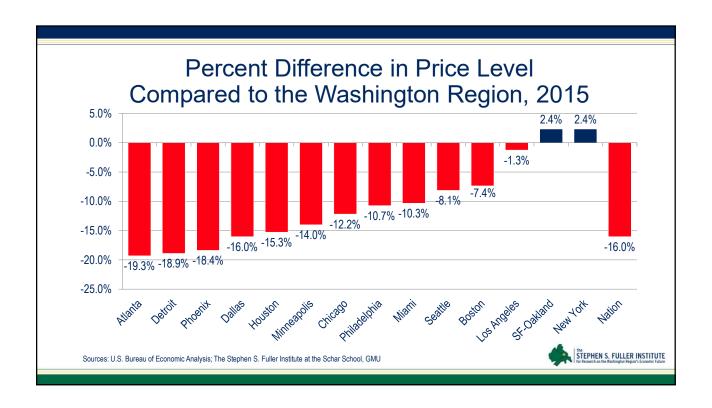


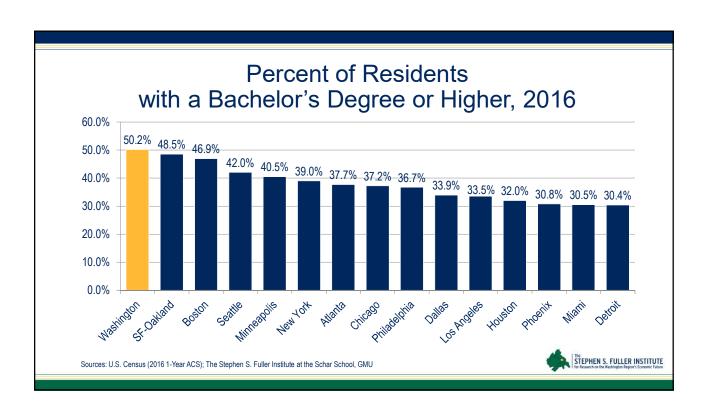


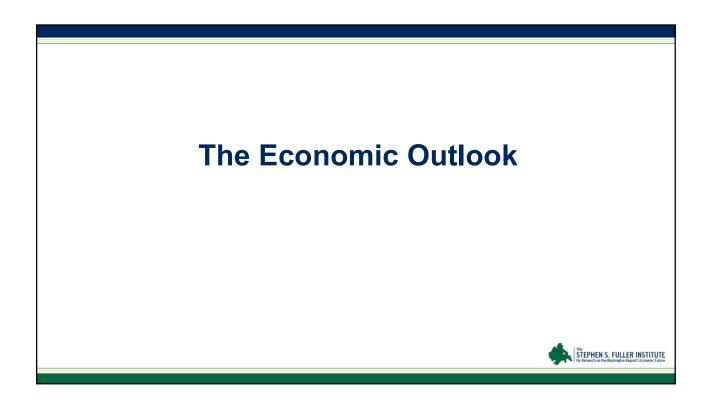


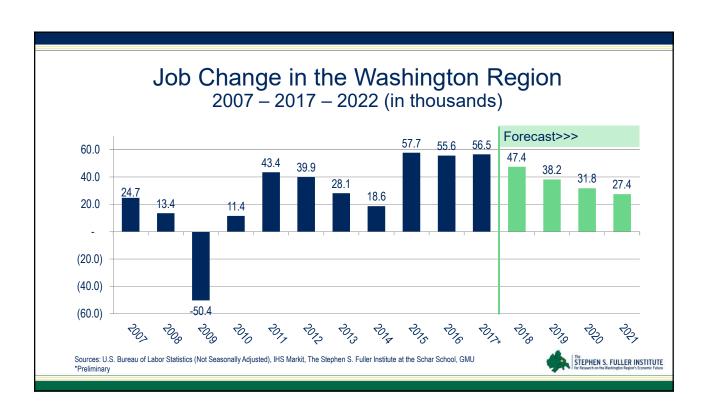
3. The Washington region's high cost of living and quality of life issues have made it less competitive with its peers.

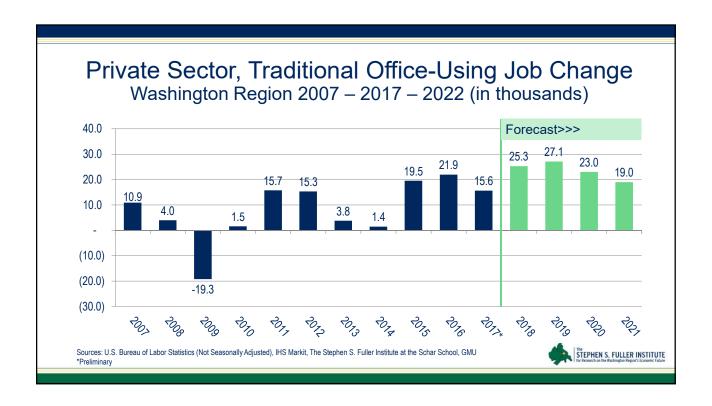












#### Wildcards in 2018

- 1. FY 2018 Federal Budget
- 2. Federal Shutdowns
- 3. The Next Nestle, Discovery, Amazon, Apple
- 4. The National/International Business Cycle
- 5. Unknown Unknowns?



### **Thank You**

For monthly reports on the Washington region's economic performance go to

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